



TOTAL
CONTRACTING, Inc.

SBA 8(a) Certified
MBE
MDOT

Capability Statement

Assisted By





10237 Southard Drive

Suite 100

Beltsville, MD 20705

Phone: (301) 595-7002

Fax: (301) 595-7003

www.capitolstructures.com/total



450 W. Broad Street

Suite 203

Falls Church, VA 22046

Phone: (703) 533-0111

Toll Free: (888) 791-8881

Fax: (703) 636-5760

www.capitolstructures.com

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Corporate Summary

In 2000 TOTAL Contracting, Inc. was incorporated in the State of Maryland by owner, Carlos Flores. Mr. Flores has over 16 years in the construction industry and formed his own company because he believed he could “do it smarter, better, quicker and cheaper” than his competition.

In 2004, TOTAL received its **SBA 8(a) Certification** and is eligible to receive 8(a), sole source contracts until May 2013.

TOTAL specializes in Commercial and Institutional Construction and Interior and Exterior Renovations, however, we have the expertise and experience to perform a wide variety of services including, but not limited to Roofing, Siding, Electrical, HVAC, Drywall, Window Replacement, Security Upgrades, Fencing, Flooring, Site Prep, Carpentry, Road Paving, Reconfiguration of Office Space, Building Additions and Landscaping Services.

TOTAL’s largest project to date is a \$6,000,000 multi-year IDIQ with the White House Complex Team. Additionally, we have IDIQs in place with the General Services Administration D.C. Services Team and the U.S. Coast Guard.

TOTAL has excellent bonding capacity of \$10,000,000 million single project and \$15,000,000 and an excellent safety record.

TOTAL has 50+ employees and has a partnering relationship with Capitol Structures Management, Inc. to assist with construction services, if needed.

Your selection of TOTAL CONTRACTING, INC. will ensure your project’s success from negotiations thru punchlist.

Corporate Profile

Address	10237 Southard Drive, Suite 100 Beltsville, MD 20705 (301) 595-7002
President	Carlos Flores
Point of Contact	Russell Wodiska (703) 463-4814
POC Email	rwodiska@capitolstructures.com
CERTIFICATIONS	8(a); MDOT MBE; Hispanic Owned Firm
Year Established	2000
Tax ID#	52-2220997
DUNS Number	124587812
Cage Code	31SU5
Website	www.capitolstructures.com/total
BONDING	\$10,000,000 Project; \$15,000,000 Aggregate

Certifications



8(a) certified



**HISPANIC
AMERICAN
COMPANY**

NAICS CODES

Construction Services

236220	Commercial and Institutional Bldg Construction
236210	Industrial Building Construction
237210	Land Subdivision
237310	Highway, Street, and Bridge Construction
237990	Other Heavy and Civil Engineering Construction
238110	Poured Concrete Foundation & Structural Contractor
238120	Structural Steel & Precast Concrete Contractors
238130	Framing Contractor
238140	Masonry Contractor
238150	Glass and Glazing Contractor
238160	Roofing Contractor
238170	Siding Contractor
238190	Other Foundation & Bldg Ext Contractor
238210	Electrical Contractor and Other Wiring Installs
238220	Plumbing, Heating, and Air-Condition Contractor
238290	Other Building Equipment Contractor
238310	Drywall and Insulation Contractor
238320	Painting & Wall Covering Contractor
238330	Flooring Contractor
238350	Finish Carpentry Contractor
238390	Other Building Finishing Contractor
238910	Site Preparation Contractor
238990	All Other Specialty Trade Contractor
335932	Noncurrent-Carrying Wiring Device Mfg

Landscaping Services

221310	Water Supply & Irrigation Systems
541320	Landscape Architectural Services
561730	Landscaping Services

REPRESENTATIVE PAST PROJECTS

Owner/Agency	White House Complex	
Contract Number	GS-11P-07-MA-M-0700	
Contract POC	James Fisher	(202 395-3675)
Start Date	5/2006	
End Date	8/2008	
Value	\$6,000,000	
Description	Interior Renovations; demolition, asbestos abatement, new partition walls, HVAC, electrical, flooring	



Owner/Agency	US Coast Guard	
Contract Number	DTCG83-02-D-3WV IDIQ	
Contract POC	Lt. Ben Davis	(703) 313-5450
Start Date	6/2005	
End Date	6/2010	
Value	\$5,000,000	
Description	Build new structures; maintain/renovate existing	



Owner/Agency	GSA, NCR	
Contract Number	GS11P99MQD0060 IDIQ	
Contract POC	Michael Vrobel	(202) 708-7853
Start Date	11/2003	
End Date	6/2008	
Value	\$5,000,000	
Description	Interior Renovations; concrete, roofing, waterproofing, HVAC, electrical, plumbing, abatement	



REPRESENTATIVE PAST PROJECTS

Owner/Agency Montgomery County Public Schools
Contract Number 100-03 Construction Services
Contract POC Tom Davis (301) 840-5320
Start Date 3/2006
End Date 8/2006
Value \$2,000,000
Description General construction services



Owner/Agency Housing Opportunities Commission
Contract Number P.O.#157150—On call construction
Contract POC John McIlroy (301) 929-2340
Start Date 2/2007
End Date 7/2007
Value \$1,000,000
Description Rehabilitate public housing units



Owner/Agency GSA-Headquarters/Central Office Building
Contract Number GS11P07MAC0019
Contract POC Tyrone Dorsey (202) 208-5189
Start Date 12/2006
End Date 5/2007
Value \$330,000
Description Complete renovation services (including demolition, framing, drywall, paint, acoustical ceilings, VCT flooring, relocate sprinklers, etc) for the Women & Men Locker rooms at GSA HQ Building in Washington, DC



REPRESENTATIVE PAST PROJECTS

Owner/Agency	GSA-Lafayette Building	
Contract Number	GS11P07MAC0170	
Contract POC	Russell Shafter	(202) 565-5980
Start Date	8/2007	
End Date	9/2007	
Value	\$282,000	
Description	Scrape, repair, paint, caulk and clean all 723 exterior windows from 7th through 13th floors at the Lafayette Bldg located at 811 Vermont Ave., NW Washington, DC	



Owner/Agency	Housing Authority of the City of Annapolis	
Contract Number	1000000206-C	
Contract POC	Carol Morgan	(410) 267-8000
Start Date	5/2007	
End Date	8/2007	
Value	\$158,418	
Description	Purchase and install locksets and deadbolts agency wide	



Owner/Agency	GSA-Metropolitan Service Center	
Contract Number	GS11P03YTD0306 Act# PN6NA2342	
Contract POC	Pamela K. Jones	(202) 219-3203
Start Date	8/2006	
End Date	12/2006	
Value	\$117,000	
Description	Renovate nine (9) stairwells; paint walls, ceilings, and metal stairs at Postal Square Building in Washington, DC	





SBA BUSINESS OPPORTUNITY SPECIALIST INFO

SBA Business Opportunity Specialist	Canada McKee 740 15th Street, NW, #300 Washington, DC 20005-3544 Office: (202) 272-0376 Fax: (202) 481-0577 Canada.McKee@sba.gov
Bus Develop Servicing Office	Washington District Office (0353)
SBA 8(a) Case Number	110841
SBA 8(a) Entrance / Exit Date	Entrance: 05/20/2004 Exit: 05/20/2013



SBA CERTIFICATION LETTER



U.S. Small Business Administration
Washington, D.C. 20416

Carlos Flores, President
Total Contracting, Inc.
2920 Gracefield Rd.
Silver Spring, MD 20904

MAY 20 2004

Dear Mr. Flores:

Congratulations! Your firm has been certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) BD program. Your nine (9) year program term begins on the date of this letter.

Additionally, your firm has been certified as a Small Disadvantaged Business (SDB) in the Federal Government's SDB program. Your term of participation in the SDB program is concurrent with your 8(a) BD certification.

During participation in the 8(a) program, you will receive business development assistance from an assigned Business Opportunity Specialist in the Washington, D.C. District Office located at 1110 Vermont Avenue, NW, Suite 900, Washington, D.C. 20036. The phone number is 202/606-4000. The District office will also be able to provide you with information on the SDB program and its benefits.

Your firm will become eligible to receive 8(a) contracts after you submit a business plan using SBA Form 1010C and receive SBA's approval of the plan. We are sending a copy of this certification letter to the SBA Washington, D.C. District Office. That office will send you the business plan form.

SBA requires that the President or Chief Executive Officer sign a Participation Agreement to show that he or she understands the conditions of 8(a) program participation. Please read the Agreement carefully, sign and date one copy and return it to the SBA Washington, D.C. District Office at the address shown in the third paragraph above. The second copy is for you.

Even though your firm's approved North American Industry Classification System (NAICS) Code is 238320; your firm may be awarded contracts under other NAICS Codes, as long as the firm is qualified to perform. In this regard, please note that contracts awarded under 8(a) BD program authority generally result from the self-marketing efforts of the 8(a) firm. While your firm's acceptance into the 8(a) BD program is not a guarantee of contract support, SBA will make every effort to provide you with assistance in your marketing efforts.

If you have not already done so, we strongly suggest that you acquire access to e-mail to enhance your communication abilities with public and private sector buyers. Also, you should consider setting up a merchant account with a credit card company which will give you the ability to accept credit card orders for your goods and services from over 1,000 Federal buying offices. Finally, please contact your local SBA District Office to update your enrollment in PRO-Net, an SBA online procurement listing of small businesses utilized by public and private sector buyers.

We welcome you as an 8(a) program participant and look forward to working with you.

Sincerely,

Al Stubblefield
Acting Associate Administrator
Office of Business Development



TOTAL
CONTRACTING, Inc.

INSURANCE COVERAGE

ACORD CERTIFICATE OF LIABILITY INSURANCE		OP ID MC TOTAL-2	DATE (MM/DD/YYYY)
PRODUCER Santucci & Associates 3 College Ave., Suite 6 Frederick MD 21701 Phone: 301-668-8500 Fax: 301-668-8900		THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.	
INSURED Total Contracting, Inc. 10237 Southard Drive, #100 Beltsville MD 20705		INSURERS AFFORDING COVERAGE	NAIC #
		INSURER A: Harford Mutual	
		INSURER B:	
		INSURER C:	
		INSURER D:	
		INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR	1589110707	11/07/07	11/07/08	EACH OCCURRENCE \$ 1,000,000
	GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC				DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	1589110707	11/07/07	11/07/08	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA ACC \$ AGG \$
A	EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input type="checkbox"/> RETENTION \$	1589110707	11/07/07	11/07/08	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$ \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	1589110707	11/07/07	11/07/08	WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/>
					E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
	OTHER				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

Re: All jobs of the named insured.

PROFESSIONAL REFERENCES

Name	Bank of America
Address	10630 Baltimore Avenue Beltsville MD 20705
Contact	Phillip Murphy
Contact Phone	(888) 852-5000 Ext. 1130

Name	Leger Accounting, Corp
Address	6103 Baltimore Avenue Suite # T-3 Riverdale, MD 20737
Contact	Glenda Saravia
Contact Phone	(301) 779-4955